

Investment Dealers' Digest

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# 40 UNDER 40

These 40 bankers represent the way  
Wall Street is evolving today.



## ROBIN SUSKIND

### Ryan Beck

#### Head of (FIG) investment banking

If you were to chart the career of **Robin Suskind** the line drawn would be remarkably similar to the expansion of **Ryan Beck's** investment banking business. Toss in the fact that five years ago, at age 29, she became the youngest person ever to attain the MD title at the firm and you have an even stronger correlation.

Suskind's has blazed a star path to be sure. Since joining the firm in 1994, she has managed 28 mutual conversion transactions, with three currently pending, raising capital in excess of \$7.3 billion according to the firm. And while Ryan Beck — busy expanding outside of its New Jersey-based footprint for the last three years — always maintained a strong name within the financial institutions sector, the Street took note of Suskind when Ryan Beck was named a co-manager on the \$3.9 billion conversion deal for Hudson City Bancorp in 2005. That's probably because Suskind and her team were also co-managers of the \$1.025 billion conversion of NewAlliance Bancorp. That deal stood out because NewAlliance simultaneously acquired two companies when it came public.

Suskind, a mother of two, holds a BA in Science and Business Administration from Bucknell University and is also on the foundation board of The ARC of Essex County.